



Datele de contact sunt contra cost. Detalii aici: <https://www.rabota.md/ro/prices/cv>

👤 37 ani
♀ Feminin
📍 Chișinău
💰 25 000 MDL

Preferințe

- Full-time

Limbi

- **Română** · Elementar
- **Rusă** · Fluent
- **Engleză** · Fluent
- **Spaniolă** · Elementar

Head of Sales / Customer Support

Despre mine

A hardworking, passionate expert. I'm eager to meet the clients and the company's needs.

I'm a result-oriented person, meaning that I always do my best to achieve the scopes in the shortest time possible.

I'm responsible for everything I do, which helps me to stay focused on my work and lead the teams in a smart and professional way.

- Sales Management
- Customer Success
- Content Management
- Digital Marketing (currently studying)
- Google Analytics
- Wordpress

Experiența profesională

Head of Sales · RocketSEO SRL

Februarie 2020 - Iulie 2023 · 3 ani 5 luni

- Ran an Australian project, which involved ongoing B2C sales.

As a result, I managed to increase:

- The number of sales x6 times
- The project monthly revenue x10 times
- The customers' database x3 times

My duties involved the market research, updating the product line, searching for new bus. partners and customers, doing daily and monthly analytical reports, building a knowledgebasem, and managing a small team of 2 people.

Implementation Manager · Moorwand Ltd

Iunie 2018 - Ianuarie 2020 · 1 an 8 luni

Moorwand is a fast-developing British fintech company.

As an implementation manager, I worked with EU enterprise enteties and payment providers, such as Visa, MasterCard, and UnionPay.

My duties involved building a step-by-step project implementation plan for customers, who wanted to attach their e-

wallets to credit/debit/prepaid cards in the EEA zone.
I had regular calls with Visa, MasterCard, and UnionPay representatives to discuss the possibilities and best options available for my clients.

Freelance Copywriter/Translator · Upwork.com

Martie 2014 - Mai 2018 · 4 ani 3 luni

As a freelance copywriter & translator, I had a great experience working with various businesses from different parts of the world.

This job helped me to learn lots of new things, because I had to write on various topics, such as:

- Travelling
- Hotels & Accommodation
- Medicine
- Web design
- Finances
- Email Marketing
- Fashion
- Health/Wellness
- Dating/Adult Dating

I've also learned how to work with different people with different cultures, requirements, etc.

Studii: Superioare

ULIM

Absolvit în: 2010

Facultatea: Foreign Languages Department

Specialitatea: Specialist in Humanities

Cursuri, training-uri

Fintech Payments Conference in Amsterdam

Absolvit în 2019

Organizator: Money 20/20